

# LIST OF PUBLICATIONS ON LEAN MANAGEMENT

by M.L. "Bob" Emiliani, Ph.D.

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Bob Emiliani is perhaps the most prolific author of books and papers on Lean management. While his books have focused principally on Lean leadership, his papers also cover diverse topics related to Lean management such as supply chain management, Lean in higher education, and the history of Lean management. All publications are practical, based on nearly two decades of industrial and hands-on Lean management experience.

"Everything that Bob Emiliani writes is worth reading."

## **BOOKS**

1. *Better Thinking, Better Results: Case Study and Analysis of an Enterprise-Wide Lean Transformation*, with D. Stec, L. Grasso, and J. Stodder, second edition, ISBN 978-0-9722591-2-5, Second Edition, March 2007, **Shingo Research Prize, 2003**
2. *Practical Lean Leadership: A Strategic Leadership Guide for Executives*, ISBN 978-0-9722591-5-6, January 2008
3. *REAL LEAN: Understanding the Lean Management System, Volume One*, ISBN 978-0-9722591-1-8, January 2007
4. *REAL LEAN: Critical Issues and Opportunities in Lean Management, Volume Two*, ISBN 978-0-9722591-4-9, July 2007
5. *REAL LEAN: The Keys to Sustaining Lean Management, Volume Three*, ISBN 978-0-9722591-6-3, May 2008
6. *REAL LEAN: Learning the Craft of Lean Management, Volume Four*, ISBN 978-0-9722591-7-0, October 2008
7. *REAL LEAN: Strategies for Lean Management Success, Volume Five*, ISBN 978-0-9722591-9-4, January 2010
8. *Principles of Mass and Flow Production*, Special 55<sup>th</sup> Anniversary Reprint Edition, by F.G. Woollard, with Bob Emiliani, ISBN 978-0-9722591-8-7, January 2009

## **PAPERS**

1. "Frank George Woollard: Forgotten Pioneer of Flow Production," with P.J. Seymour, submitted for publication.
2. "Historical Lessons in Purchasing and Supplier Relationship Management," forthcoming in *Journal of Management History*, 2010
3. "Standardized Work for Executive Leadership," *Leadership and Organizational Development Journal*, Vol. 29, No. 1, pp. 24-46, 2008
4. "Improving Management Education," *Quality Assurance in Education*, Vol. 14, No. 4, pp. 363-384, 2006.
5. "Origins of Lean Management in America: The Role of Connecticut Businesses," *Journal of Management History*, Vol. 12, No. 2, pp. 167-184, 2006.
6. "Leaders Lost in Transformation," with D.J. Stec, *Leadership and Organizational Development Journal*, Vol. 26, No. 5, pp. 370-387, 2005.
7. "Using Kaizen to Improve Graduate Business School Degree Programs," *Quality Assurance in Education*, Vol. 13, No. 1, pp. 37-52, 2005. **Highly Commended Paper Award.**
8. "Unintended Responses to a Traditional Purchasing Performance Metric," with D.J. Stec and L.P. Grasso, *Supply Chain Management: An International Journal*, Vol. 10, No. 3,

2005, pp. 150-156.

9. "Using Value Stream Maps to Improve Leadership," with D.J. Stec, *Leadership and Organizational Development Journal*, Vol. 25, No. 8, pp. 622-645, 2004.
10. "Improving Business School Courses by Applying Lean Principles and Practices," *Quality Assurance in Education*, Vol. 12, No. 4, pp. 175-187, 2004.
11. "Is Management Education Beneficial to Society?," *Management Decision*, Vol. 42, No. 3/4, 2004, pp. 481-498.
12. "Linking Leaders' Beliefs to Their Behaviors and Competencies," *Management Decision*, Vol. 41, No. 9, 2003, pp. 893-910.
13. "The Inevitability of Conflict Between Buyers and Sellers," *Supply Chain Management: An International Journal*, Vol. 8, No. 2, 2003, pp. 107-115.
14. "A Mathematical Logic Approach to the Shareholder vs. Stakeholder Debate," *Management Decision*, Vol. 39, No. 8, 2001, pp. 618-622.
15. "Redefining the Focus of Investment Analysts," *Total Quality Management*, Vol. 13, No. 1, 2001, pp. 34-50. **Citation of Excellence Award.**
16. "The False Promise of 'What Gets Measured Gets Managed'," *Management Decision*, Vol. 38, No. 9, 2000, pp. 612-615.
17. "Cracking the Code of Business," *Management Decision*, Vol. 38, No. 2, 2000, pp. 60-79. **Highly Commended Paper Award.**
18. "Supporting Small Businesses in their Transition to Lean Production," *Supply Chain Management: An International Journal*, Vol. 5, No. 2, 2000, pp. 66-70.
19. "The Making of a Lean Aerospace Supply Chain," *Supply Chain Management: An International Journal*, Vol. 4, No. 3, 1999, pp. 135-144.
20. "Lean Behaviors," *Management Decision*, Vol. 36, No. 9, 1998, pp. 615-631. **Outstanding Paper Award**, 1998 volume of *Management Decision*.
21. "Continuous Personal Improvement," *Journal of Workplace Learning*, Vol. 10, No. 1, 1998, pp. 29-38.

